

# CASE STUDY

#### Simplified Convenience

How Marketing Elevated Gorex to the Top Choice for Automotive Services in Riyadh.

www.gorex.ai



# Case Study

Gorex, your one-stop shop for all automotive needs, connects you with trusted merchants offering a wide range of services, from tire replacement and tinting to car washing, repairs, and oil changes. With a user-friendly platform, booking your needed services is just a few clicks away.





## Challenges Faced by Gorex

#### Limited Brand Presence:

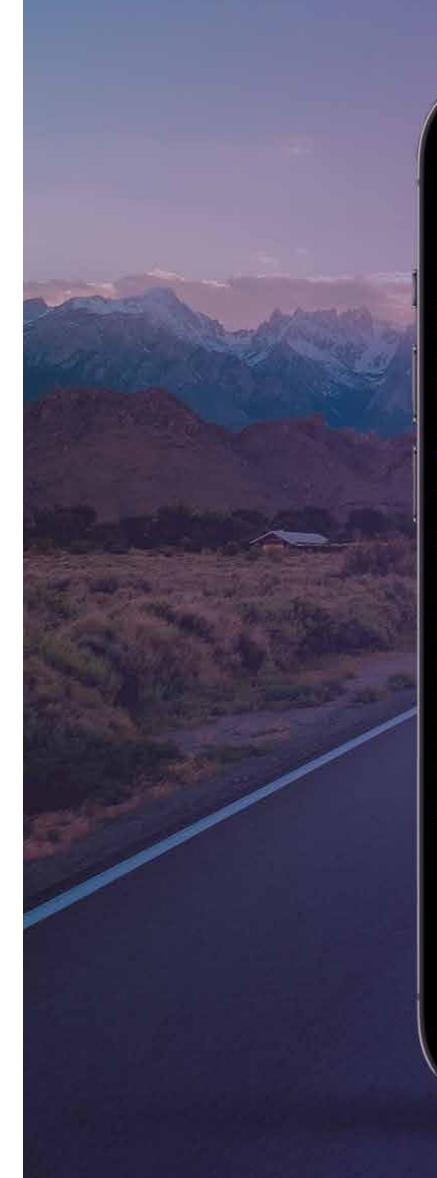
Gorex lacked a strong brand presence, making it challenging for potential customers to discover their platform and services.



## Performance Marketing

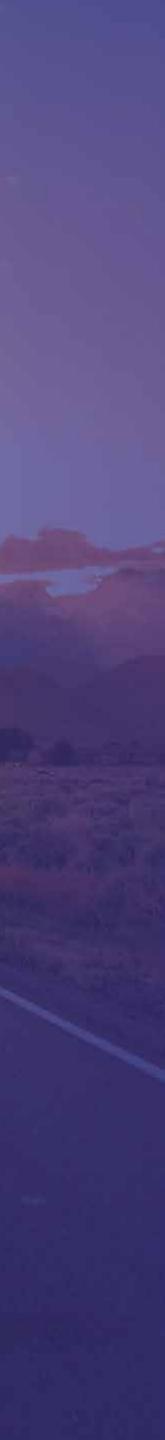
#### App Downloads and User Acquisition:

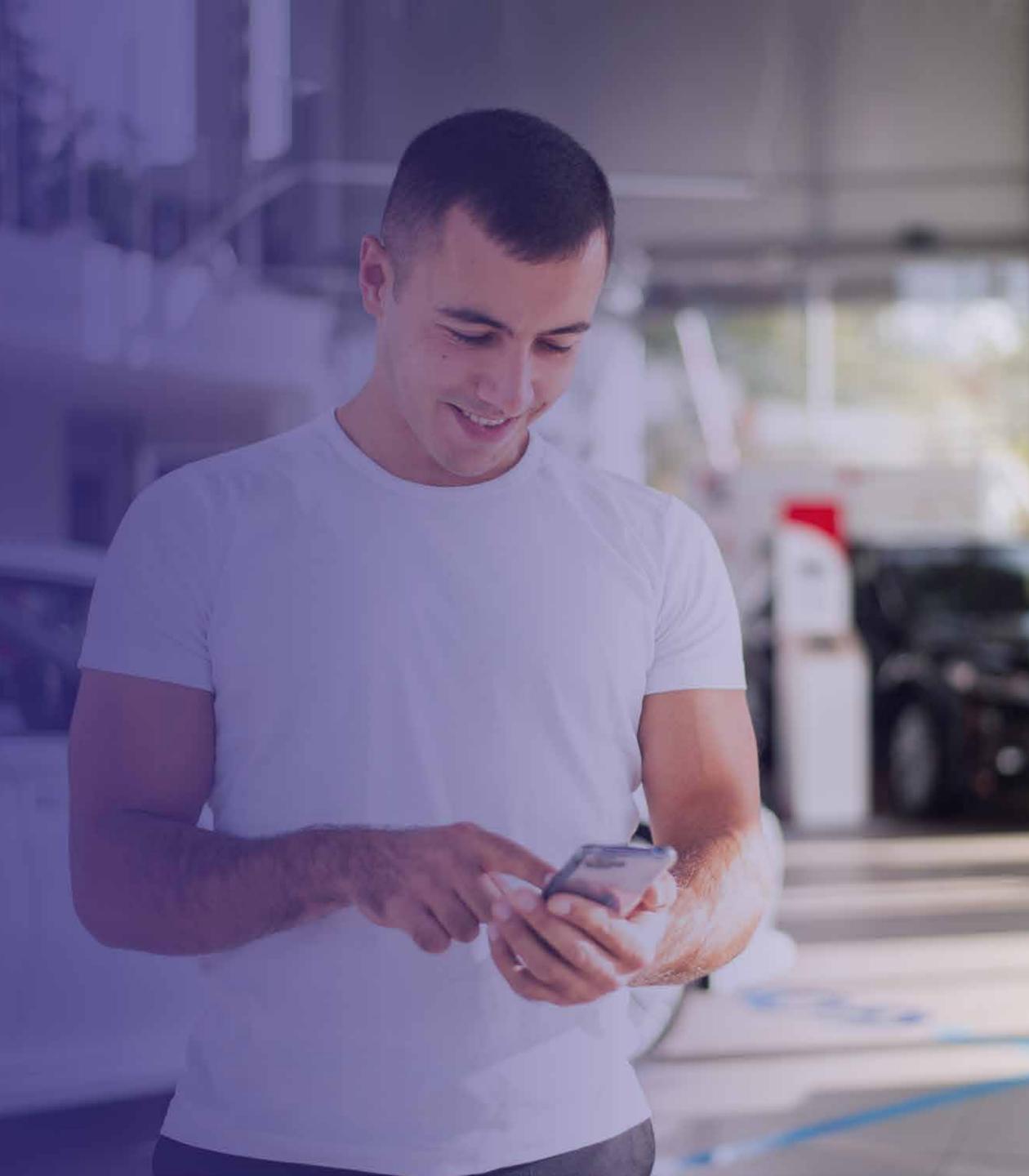
Gorex needed a strategic approach to increase app downloads and acquire more users, both individuals and corporate clients, to drive growth and expand their customer base.



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## **Performance Marketing**

#### **Order Generation:**

To thrive in the market, Gorex required a consistent flow of service orders to connect customers with trusted and professional merchants.



## **Our Solutions**

### **Comprehensive Marketing Campaigns**

Quaid Ventures designed and executed a series of marketing campaigns to enhance Gorex's brand presence and awareness. Through various channels, we educated people about the platform, highlighting its user-friendly features and vast service offerings.



## **YOUR ONE-STOP SHOP FOR ALL YOUR AUTOMOTIVE NEEDS** From tires to tints, We've got it all

Gorex



Gorex





# www.gorex.ai تسجیل سهل وإستخدام اسهل

#### Gorex

#### Select Country

🗧 Saudi Arabia

Select Language

English

Sign in as

**Gorex Customer** 

Corporate User

Don't have an account? Sign up here

#### سجل حساب في قوريكس الآن





in 🔰 🔿 🧗 /GOREX\_SA

## **Our Solutions**

#### **App Promotion:**

We focused on promoting the Gorex app to increase downloads and user engagement. By showcasing the platform's benefits and easy-to-use interface, we enticed users to explore and book services conveniently through the app.

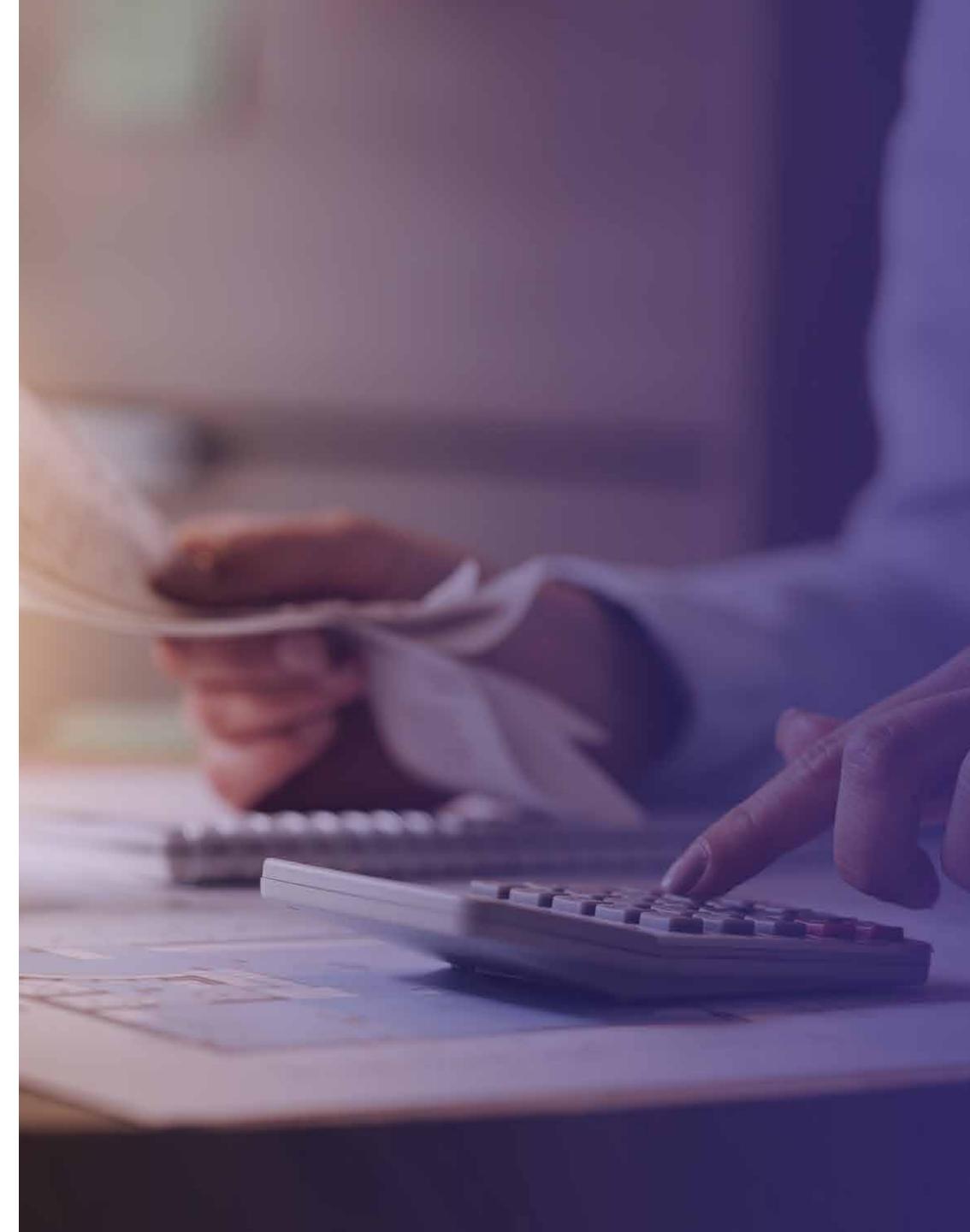


## Performance Marketing

#### **Strategic Budget Allocation:**

With a budget of \$2800, Quaid Ventures implemented targeted performance marketing campaigns in Riyadh, reaching a massive audience of 500,000 people.

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### Gorex

#### Select Country

📨 Saudi Arabia

Select Language

English

Sign in as

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**Gorex** Customer

Corporate User

Don't have an account? Sign up here

## **Performance Marketing**

#### **App Installations:**

Leveraging effective advertising strategies, we achieved 1000 app installations, driving user adoption and expanding Gorex's customer base.

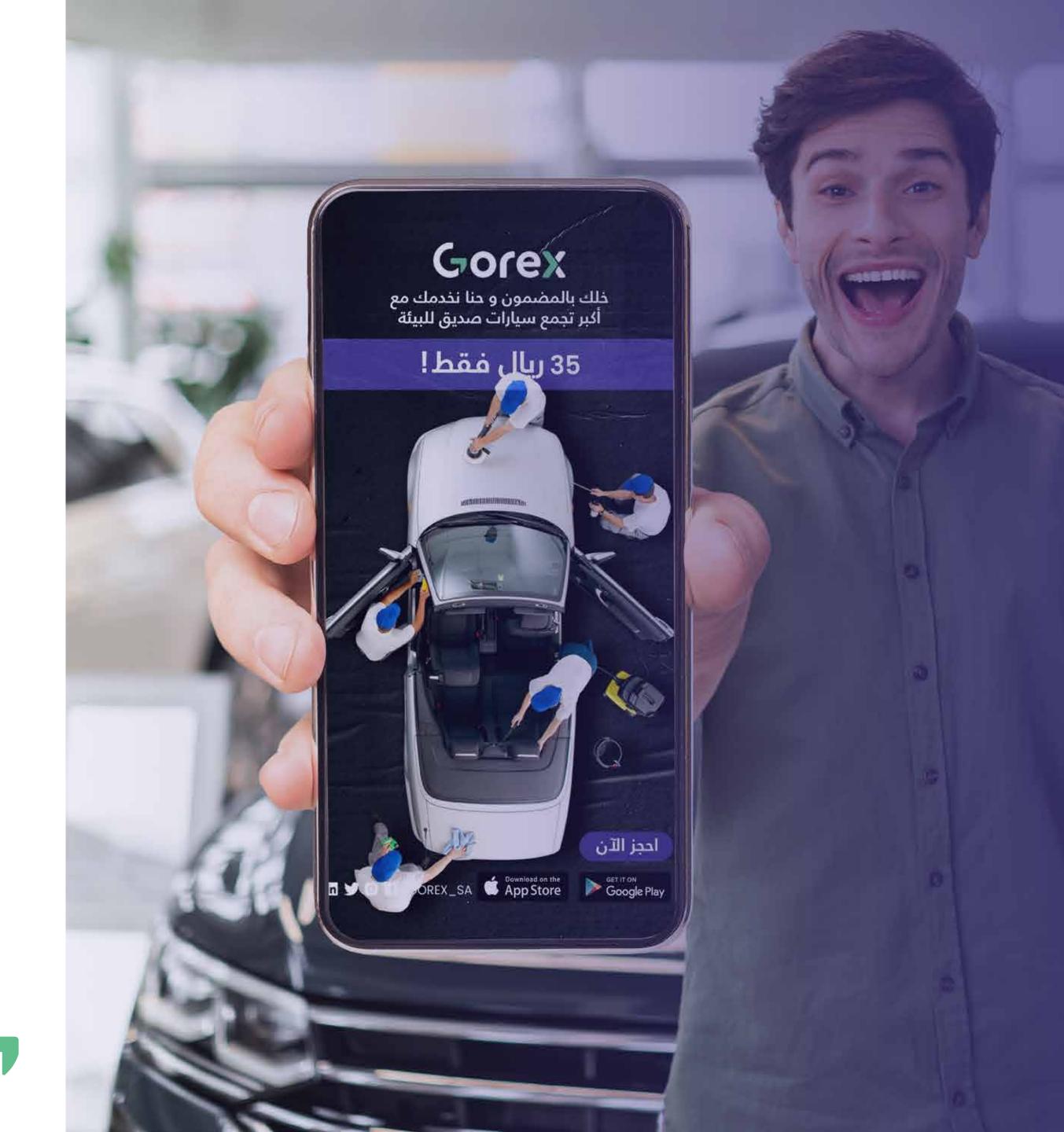


## **Performance Marketing**

#### **Deals Promotion**

We highlighted Gorex's attractive deals and promotions through our ads, enticing users to avail themselves of the platform's convenient and value-added services.





## Results

Through our collaborative efforts and marketing strategies, Quaid Ventures transformed Gorex into the top choice for automotive services in Riyadh. By enhancing brand presence, increasing app downloads, and driving user acquisitions, we paved the way for Gorex's success in the competitive market.



695.34

## 103 App Installs Through Meta Ads Results

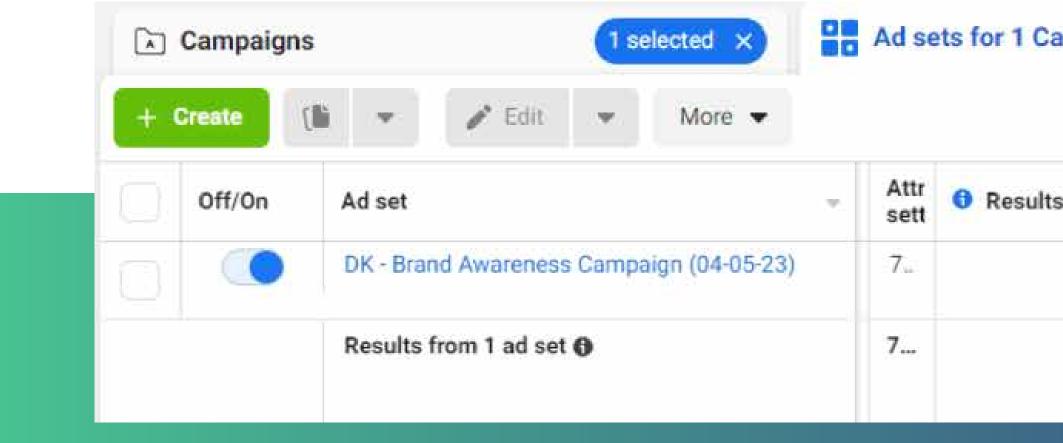
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0		DK - IOS - App Download Ad Set		Mobile App Install	6	6	- Per Mobile App Ins	\$0.00	Or
D		DK - Android - App Download Ad Set		103 Mobile App Installations	76,082	136,220	\$1.71 Per Mobile App Ins	\$176.23	O
		Results from 2 ad sets ()		103	76,082	136,226	\$1.71		
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## 38,973 Traffic & Engagement, 785 Page Likes by Meta Ads Results

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Off/On	Ad set	🚯 Results 🚽	Reach ~	Impressions -	Cost per result -	Amount spent ~	Ends
	DK - App Traffic Ad Set (04-05-23)	-					On
	DK - Brand Awareness Ad Set (21/06)	23,062 ThruPlays	26,200	40,649	\$0.002 Cost per ThruPlay	\$47.15	On
	DK - Instagram Ad Set (05 Unpublished edits	188 Link Clicks	19,371	33,396	\$0.29 Per link click	\$54.11	On
	DK - IOS & Android App Do Unpublished edits	5,490 Link Clicks	162,850	489,775	\$0.02 Per link click	\$121.21	On
	DK - Web Traffic Ad Set (04-05-23)	2,309 Link Clicks	82,076	218,585	\$0.04 Per link click	\$84.08	On
	DK - Post Engagement Campaign (04-05-23)	7,924 Post engagements	20,226	56,527	\$0.01 Per Post Engagem	\$116.37	On
	DK - Page Likes Ad Set (04 Unpublished edits	785 Page Likes	18,511	51,135	\$0.24 Per Page Like	\$185.58	Оп
	Results from 7 ad sets 🚯	Multiple conversions	305,692 Accounts Centre accou	<b>890,067</b> Total	Multiple conversions	\$608.50 Total Spent	



## 500,000 Brand Awareness Ads Results

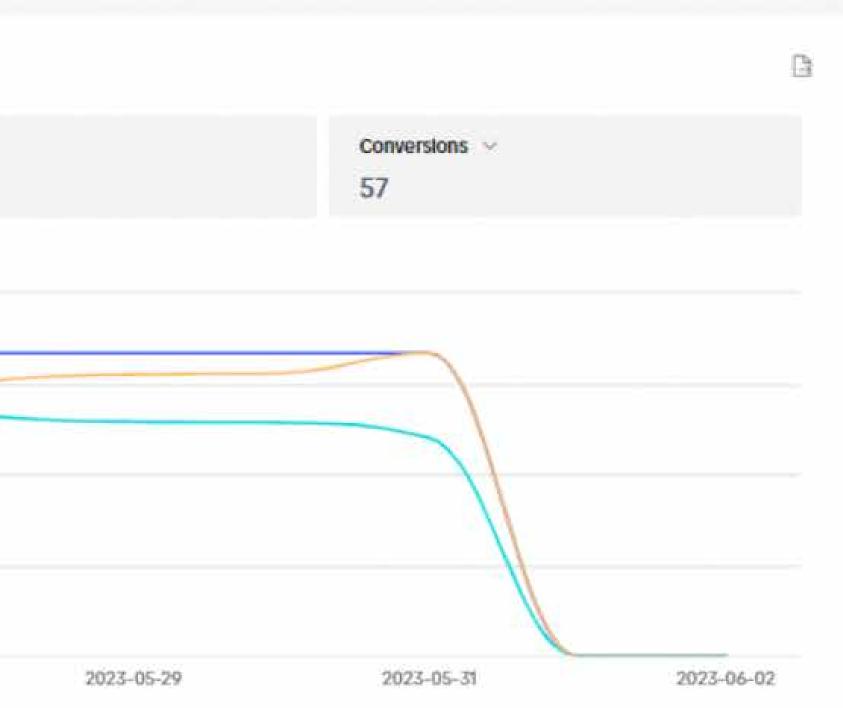


Campaign		Ads for 1 Campaign							
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498,576 Reach		498,576		775,845 Per 1,00		\$0.15 ,000 people r		\$77.15	
<b>498,576</b> Reach	4 Accounts Centre	98,576 accou	77	5,845 Total	\$ Per 1,000 people	0.15 rea	\$77 Total S	7.15 pent	

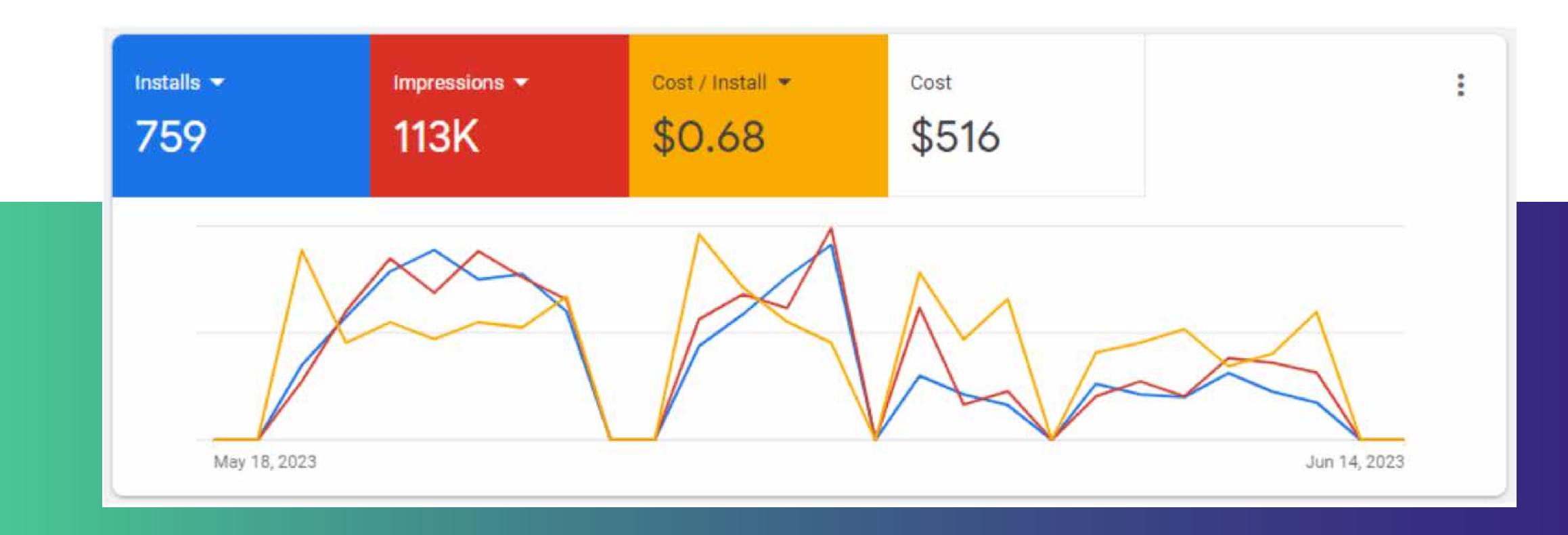
## **TikTok Sales Conversions Ads Results**

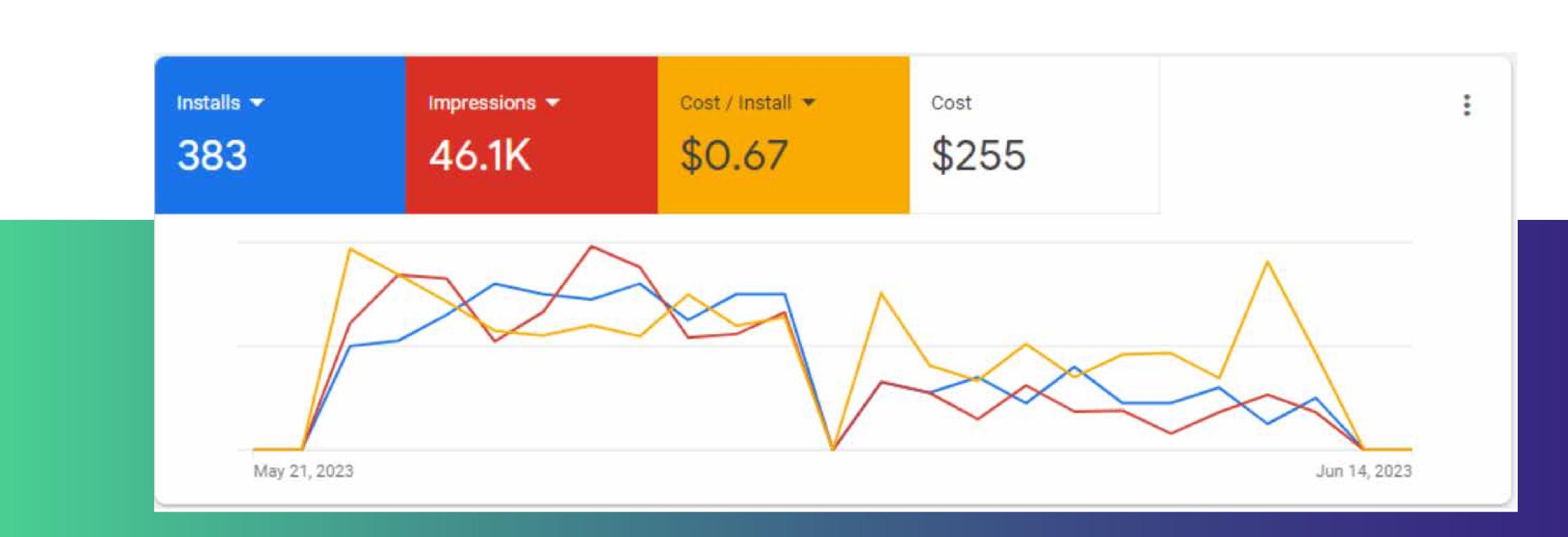


Trends CPM ~ Cost 🗸 Impressions  $\sim$ 169.03 SAR 2,494 67.77 SAR 2023-05-21 2023-05-23 2023-05-25 2023-05-27



## 1142 App Installs Through Google Ads Results





## 170 Link Clicks Through Google Ads Results



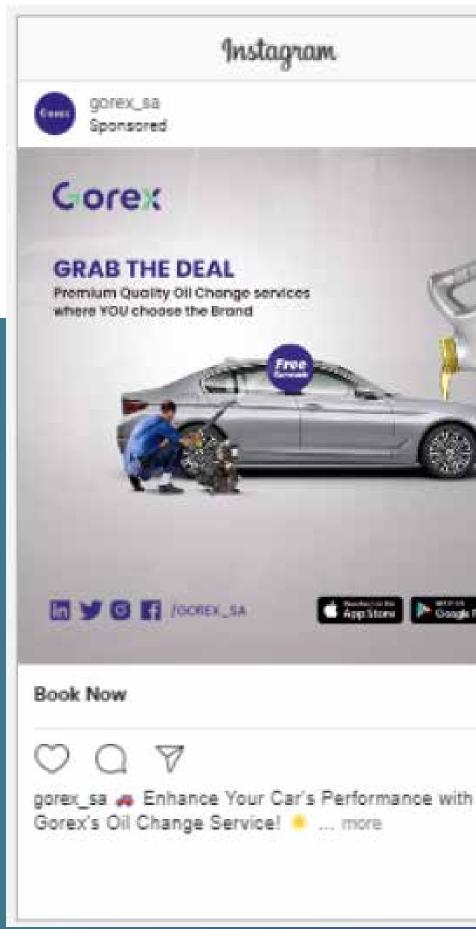
## 33,000 Impressions by LinkedIn Ads Results

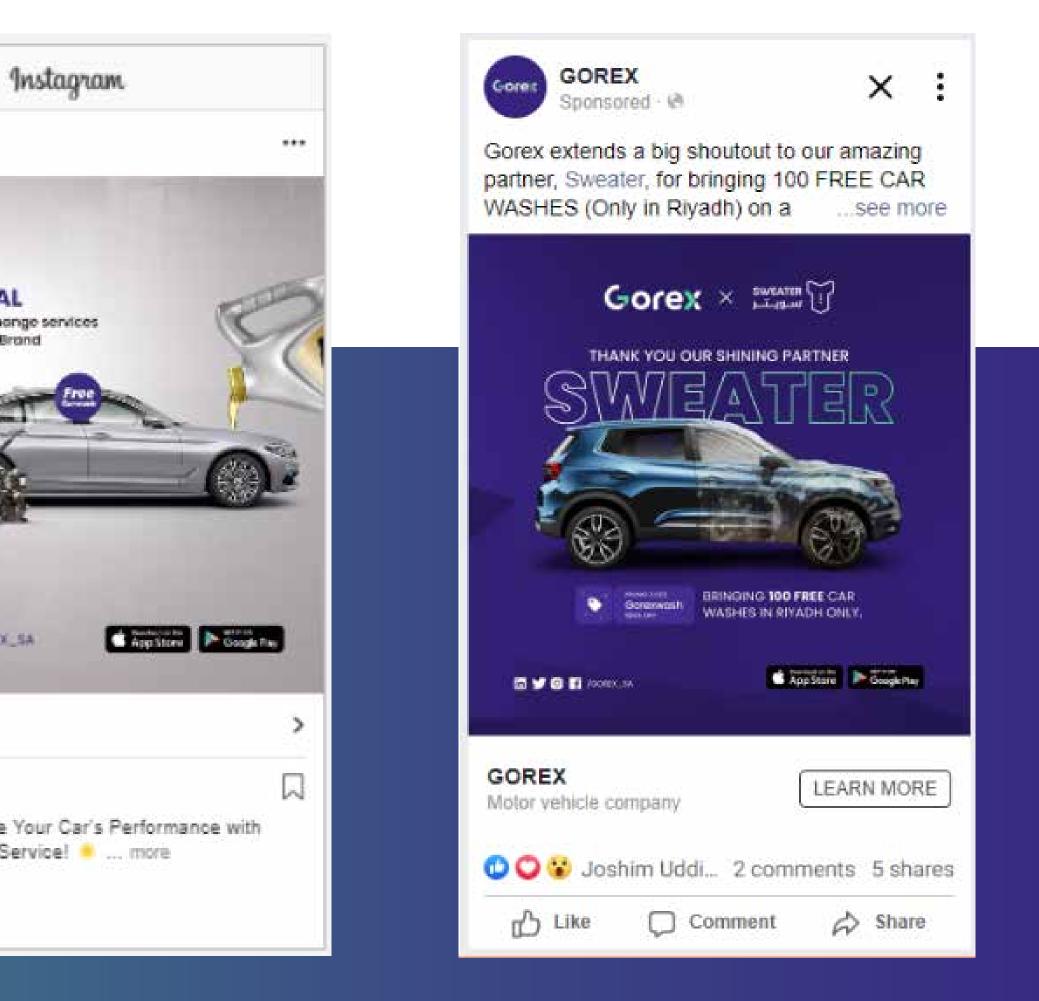
	Campaign Group Name 🗘	Spent 🗘
	2 campaign groups	\$103.85
	DK - Brand Awareness Campaign ID: 636532933	<mark>\$103.85</mark>

Impressions 🗘	Clicks 🗘	Average CTR 🗘	Bid 🗘	Average CPM
32,943	131	0,4%	-	\$3.15
32,943	131	0.4%		\$3.15

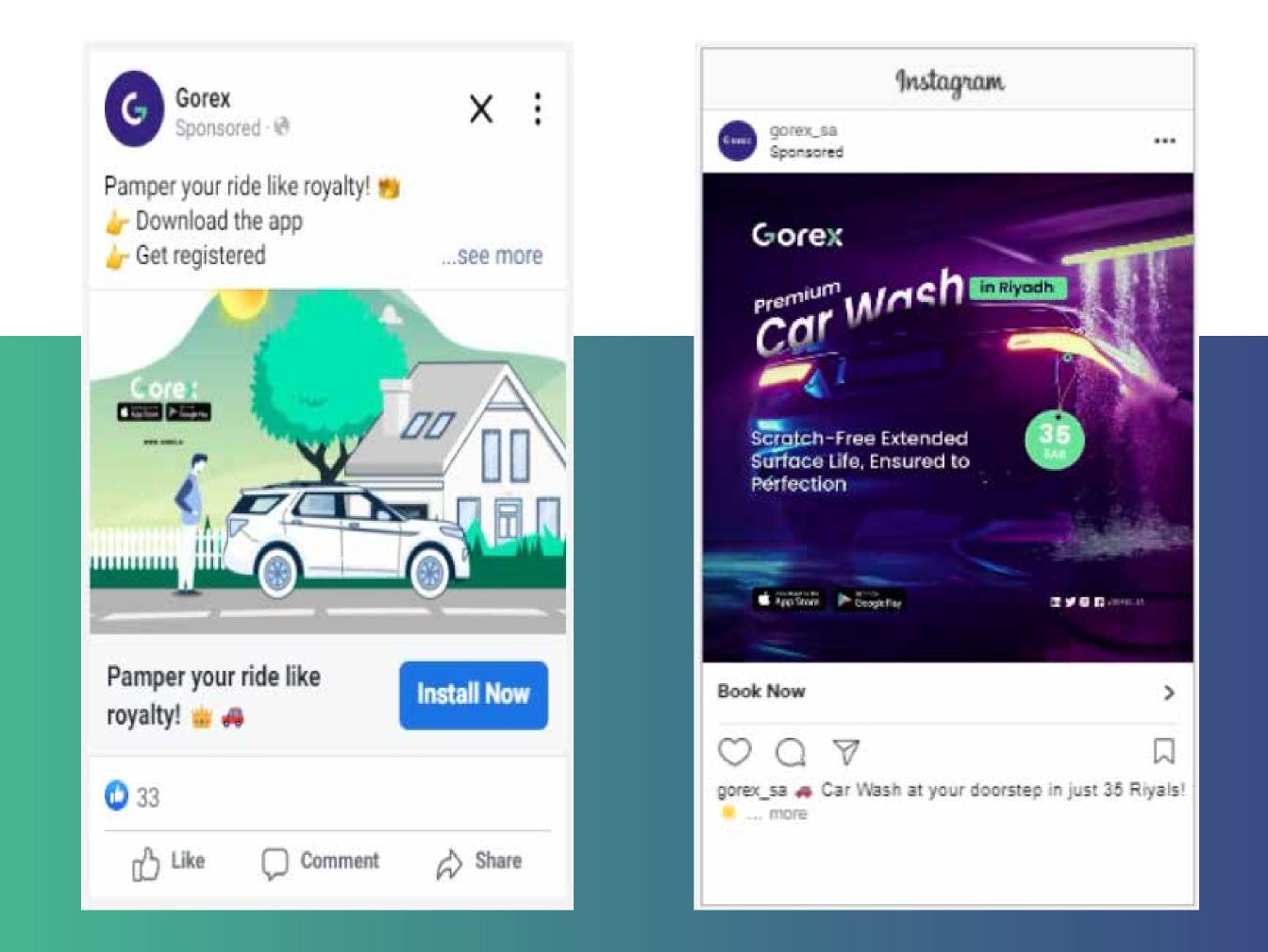
## **Ads Preview**

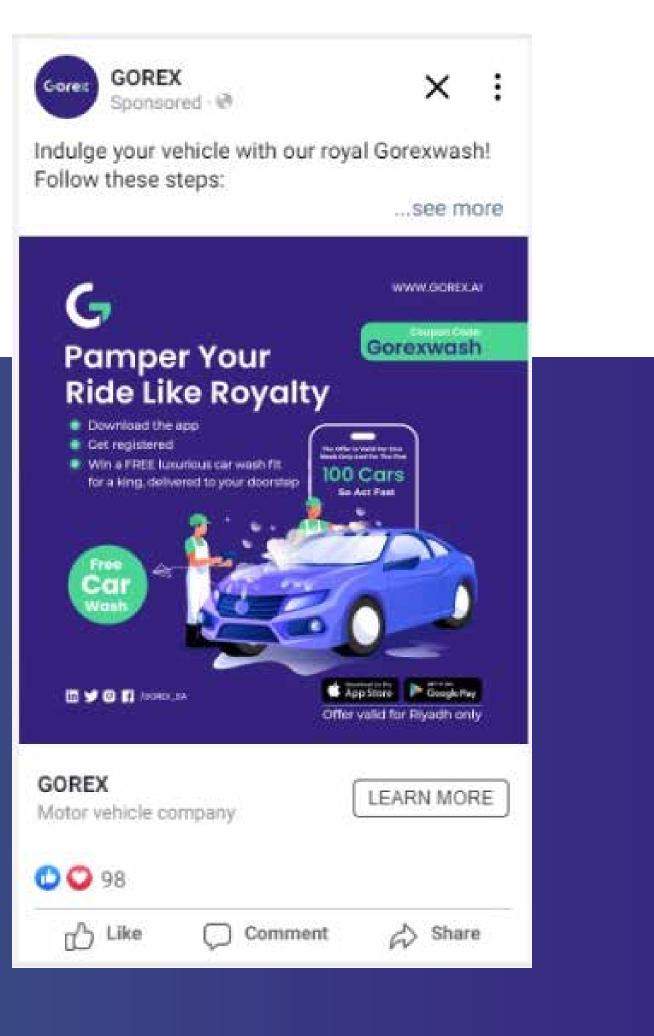




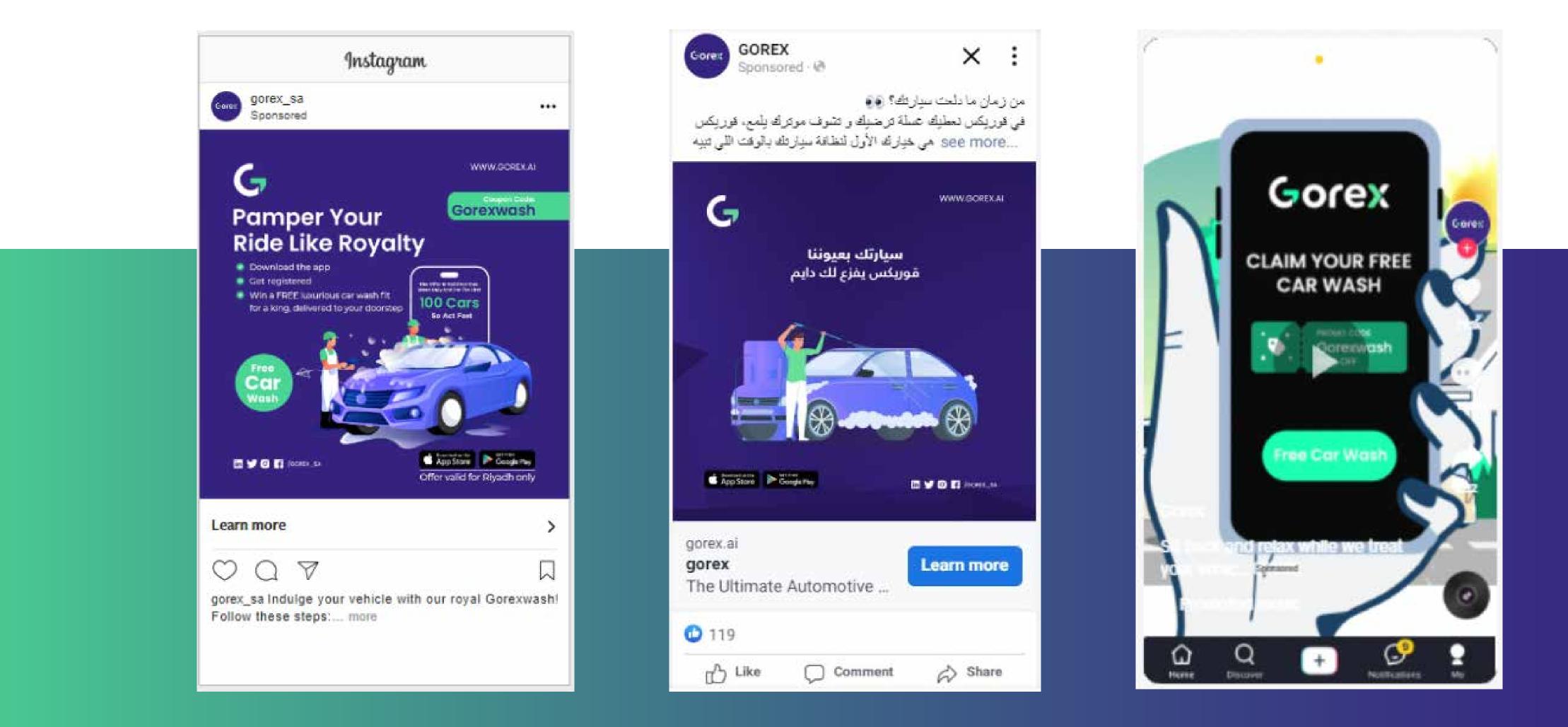


## **Ads Preview**





## **Ads Preview**



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